

APPOINTMENT SETTING

Appointment Setting is one of the best-kept secrets for businesses that are serious about growing sales! It is a time-tested approach of pre-qualifying prospects by utilizing a dedicated agent to call on businesses that fall within your market. Take My Calls V.A.S. Sales Executives know how to precisely target key decision makers and lock in qualified appointments on behalf of you and your sales team.

THE VALUE OF APPOINTMENT SETTING

- A great way for companies to increase their sales productivity is by using Appointment Setting.
- Pre-qualified appointments as we monitor all calls for quality and training purposes
- Your sales staff can concentrate on presenting and closing sales rather than being tied up on the phone trying to schedule an appointment.
- The chances of securing a sale are much higher if you/or your sales staff is arranged to meet with a potential customer who already understands the value of your service or products and has expressed interest in learning more.
- Unlike emails and direct mail, it is easier for you to build a relationship based on trust with your company as customers are more likely to buy if they're not caught off guard.
- Our agents will represent your company and offer excellence in customer service and Appointment Setting
- Take My Calls V.A.S. Appointment Setters are better trained than your typical salesperson to get beyond the gatekeepers of your prospective customer and schedule qualified appointments